

**Request for Quotation (RFQ) for Selection of Bidder for Renewal of ATS/AMC of Tenable.Sc Vulnerability Management Solution, Supply of additional licenses and Managed Services.
(BID No: GEM/2024/B/5574641 dated 06.11.2024)**

Response to Prebid Queries:

S. no	RFQ Page #	Point / Section #	Category (Eligibility / Scope / Commercial / Legal / General)	Clarification points as stated in the tender document	Query /Change Requested	Bank's Response
1	12	8. Payment Terms		All software ATS/AMC/License renewal cost shall be paid on yearly advance basis.	We request bank to modify the payment terms of the renewal licenses to be 100% for upfront 3 years. This will help the bank to get the better discounting from OEM and also the forex charges would not be loaded by the OEM.	RFQ Terms are final
2	12	8. Payment Terms		All Managed Services cost shall be paid on quarterly basis in arrears	We request bank to change the managed service payment term to quarterly advance	RFQ Terms are final
3	12	8. Payment Terms		All cost related to supply of additional licenses and shall be made after deployment of licenses to the satisfaction of the Bank and signoff	As bank would be procuring the additional licenses in the block size of 500, We request bank to consider to release the payment of the licenses post delivery of the licenses. Implementation cost can be paid post signoff	RFQ Terms are final
4	12	9. Sub-contracting		Please note that no work/services shall be subcontracted without the prior permission from the Bank in writing	We have a dedicated resourcing partnership agreement with our resourcing partner. Please consider us to provide the resource on payroll of resourcing partner	RFQ Terms are final

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5	31	Eligibility Criteria		Selected Bidder must have been providing at least -1- resource either from its own setup or client setup in last 2 years involving Vulnerability Assessment/Management tool to at least -1- BFSI client.	We understand that bidder must have experience of providing VA service or tool to atleast 1 BFSI, please clarify.	RFQ Terms are final
6	-	-		Suggestion	Request bank to consider the professional services from OEM for 5 days to implement the new licenses.	Bank expects selected Bidder to have Managed Services expertise for carrying out onsite tasks. In case of higher-level expertise required, remote support from OEM should be taken under ATS/AMC of the Tenable.Sc tool.
7	-	-		Suggestion	Request Bank to add the yearly health check from OEM for Vulnerability Management and provide recommendations	Please refer to clause 2.1.12 on page 53 under Annexure 12- Scope of work.
8	-	-		Suggestion	Request Bank to include training by OEM for 2 to 3 Bank officials on best practices and procedures	Please refer to clause 2.1.13 on page 53 under Annexure 12- Scope of work.



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All other Terms & Conditions are same as per our Request for Quotation (RFQ) for Selection of Bidder for Renewal of ATS/AMC of Tenable.Sc Vulnerability Management Solution, Supply of additional licenses and Managed Services
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