

S No	Page #	Point / Section #	Category (Eligibility/Scope/Com mercial/Legal/General)	Clauses mentioned in RFP Document	Comment/Suggestions from Vendors	Bank Response to bidder's Query
1	36	PART C: OTHER Eligibility Criteria	Eligibility	One bidder can bid only with one OEM and Similarly one OEM can bid only with one bidder, but both cannot bid.		No Change
2	66	Delivery Period	General	All the deliverables should be delivered within 6 weeks from the date of acceptance of purchase order by successful bidder.	IVValid regulact to ammend this as 12 weeks	No Change
3	37	PART D: Experience & Support Infrastructure	Eligibility	The bidder should have supplied and installed at least 100 no's Network Switches (Maximum 2 orders) in past 3 Years to Commercial Banks / Financial Institutions / Government / PSU Organizations in India.		Please refer addendum
4	64	10 /I & J	Technical	Switch should support concurrent deployment of 802.1x and MAB	deployment of 802.1x and MAB Authentication. Is it OK to assume that when 802.1x authentication is enabled with Radius server	1. i&j are single point only Switch should support concurrent deployment of 802.1x and MAB Authentication. 2. Bank uses 802.1x as the primary authentication to authenticate the port and in case of any issue with dot1x, MAB is the backup authentication through MAC address whitelisted at the NAC solution
5	64	10	Technical	All sub points	Is it OK to assume that 802.1x authentication is needed against Radius server who would push all the required configuration on switch port depending on AAA attribute verified by AAA server	assumption is correct
6	64	11	Technical	SNTP - RFC1769 or equivalent	Suggestion for modifying this to SNTP or NTP as the objective is time sync, which can be achieved using NTP	NTP V4 may be prefered for better synchronisation
7	65	11	Technical		We assume that Switch should supports 802.1x auth and protocols are enforced	Switch must support all the EAP protocols required for 802.1x Ex:- EAP-PEAP,EAP-TLS, CHAP, EAP-MSCHAPV2, EAP-FAST etc
8	Page no 66	5. Delivery Period	General	All the deliverables should be delivered within 6 weeks from the date of acceptance of purchase order by successful bidder.		No Change
9	Page no 68	warranty point-a.	Scope	The equipment should be attended within 4 hours of receipt of complaint (exclusive of travelling time). In case problems persist, systems should be replaced within 24 hours of receiving complaints and alternate system should be provided till machine is repaired.	kindly amend to the equipment should be attended within 24/7 hours	No Change
10	36	PART C: OTHER Eligibility Criteria	Eligibility	One bidder can bid only with one OEM and Similarly one OEM can bid only with one bidder, but both cannot bid.		No Change



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11	66	Delivery Period	General	All the deliverables should be delivered within 6 weeks from the date of acceptance of purchase order by successful bidder.	Would request to ammend this as 12 weeks for delivery.	No Change
12	37	PART D: Experience & Support Infrastructure	Eligibility	The bidder should have supplied and installed at least 100 no's Network Switches (Maximum 2 orders) in past 3 Years to Commercial Banks / Financial Institutions / Government / PSU Organizations in India.	Would request to change it to 100 no.s of network switch across 5 purchase orders.	Please refer addendum
13	64	10 /l & J	Technical	Switch should support concurrent deployment of 802.1x and MAB	deployment of 802.1x and MAB Authentication. Is it OK to assume that when 802.1x authentication is enabled with Radius server	1. i&j are single point only Switch should support concurrent deployment of 802.1x and MAB Authentication. 2. Bank uses 802.1x as the primary authentication to authenticate the port and in case of any issue with dot1x, MAB is the backup authentication through MAC address whitelisted at the NAC solution
14	64	10	Technical	All sub points	Is it OK to assume that 802.1x authentication is needed against Radius server who would push all the required configuration on switch port depending on AAA attribute verified by AAA server	assumption is correct
15	64	11	Technical	SNTP - RFC1769 or equivalent	Suggestion for modifying this to SNTP or NTP as the objective is time sync, which can be achieved using NTP	NTP V4 may be prefered for better synchronisation
16	65	11	Technical		We assume that Switch should supports 802.1x auth and protocols are enforced	Switch must support all the EAP protocols required for 802.1x Ex:- EAP-PEAP,EAP-TLS, CHAP, EAP-MSCHAPV2, EAP-FAST etc
17	6	3. Contract Period	Scope	The Contract with selected Bidder will be for a period starting from date of the Purchase Order till -5- years from the installation Signoff date given by Bank officials.	Pls clarify if the start date of 5 years contract wil be on purchase Order date or Sign off date?	Installation Sign Off Date
18	9	9.Preference to make in India initiative	Eligibility	Preference will be given with the criteria laid down by Bank and as per procedures laid down in Public Procurement (Preference to Make In India) order 2017,	Request Bank to please allow Non-MII players under the MII purchase preference clause.	
19	34	Annexure 02 – Evaluation Terms	Eligibilty	Request Bank to consider POC under the evlauation process for OEMs to ensure the right product is finalised double confirming the scale , integration effectiveness with SIEM, NDR, NAC solutions in the network		Please refer addendum



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20	36	Annexure 02 – Evaluation Terms	Eligibilty	One bidder can bid only with one OEM and Similarly one OEM can bid only with one bidder, but both cannot bid.	Pls allow OEMs to bid with multiple Bidders and remove this clause	No Change
21	37	Annexure 02 – Evaluation Terms	Eligibilty	The Bidder & OEM both should provide undertaking that proposed Network switch will not reach End-of Support in next 5 years	Pls clarify if this 5 years of EOS Date is to be considered from the Date of PO Issuance or Sign Off Date	Installation Sign Off Date
22	34	Annexure 02 – Evaluation Terms	Eligibilty	Requst bank to consider asking for some min refeence for the Proven Effectiveness of the Switches Proposed by OEM , request below be added: The OEM should provide 3 References from Commercial Banks / Financial Institutions / Government / PSU Organizations in India where the proposed network switches has been installed in past 3 Years preceeding this RFP. Supporting Doc may be masked PO or alternative	This will ensure the proven effectiveness of the switch over years to ensure Bank gets the right product	No Change
23	60	2. Technical Specifications	Technical	Minimum of 24 port 10/100/1000 Mbps Fast Ethernet auto sensing ports, with minimum 41 Mbps for 64- byte packet forwarding rate	Packet forwarding rate is calculated in MPPS or BPPS (packets per sec) hence please change it to MPPS. Also 1000 Mbps means 1 Gigabit Ethernet which is standard now days hence please change it Gig Ethernet Request this be reworded as below: Minimum of 24 port 10/100/1000 Mbps Gig Ethernet auto sensing ports, with minimum 41 Mpps for 64- byte packet forwarding rate	Minimum of 24 port 10/100/1000 Mbps Gig Ethernet auto sensing ports, with minimum 41 Mpps for 64- byte packet forwarding rate
24	60	Technical Specifications	Technical	Full-Duplex Operation on Fast Ethernet	This seems like a typo. Request this be changed as below: Full-Duplex Operation on Gig Ethernet	Required switch should have gigabit interface and full duplex
25	60	2. Technical Specifications	Technical	Minimum of 512 MB DRAM and 32 MB Flash memory	Memory and Flash are the two critical resources for smooth functioning of the devices when we are enabling multiple enterprise features including Security solutions hence requesting you to make the	Minimum of 512 MB DRAM and 256 MB Flash memory



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26	65	2. Technical Specifications	Technical	Redundancy and High Availability - HA Features: For mission-critical environments, ensure the switch supports redundancy and high availability features to maintain network access in case of switch failure.		Requirement is of a Single Switch per branch
27	66	5. Delivery Period	General	All the deliverables should be delivered within 6 weeks from the date of acceptance of purchase order by successful bidder	Request the delivery timelines a bit relaxed. Request this be changed to below All the deliverables should be delivered within 10 weeks from the date of acceptance of purchase order by successful bidder	No Change
28	NA	New	Technical/scope	Additional Point not asked in RFP which may be pls considered in the interest of Bank	Recent RBI audit at most banks have provided this recommendation and it will be worhtwhile to have this in RFP ask Switch should support SNMPv3 and NTP with SHA2 Authentication and AES 256 Encryption	Not required to incorporate separately
29	NA	New	Technical/scope	Additional Point not asked in RFP which may be pls considered in the interest of Bank	that uplink will be from the 24 ports only using copper/RJ-45 cables	
30	NA	New	Technical/scope	Additional Point not asked in RFP which may be pls considered in the interest of Bank	Switch should have dual internal power supply from day one to support high availability and redundancy	Not mandatory
31	NA	New	Technical/scope	Additional Point not asked in RFP which may be pls considered in the interest of Bank	It is good to have larger scale of ACL asked to support future DACL entries with NAC in the BoB NW Switch should support 1300 access list entries	With current infra, 100 ACL entires are sufficient
32	NA	New	Technical/scope	Additional Point not asked in RFP which may be pls considered in the interest of Bank	while doing HA on any site stacking will be needed and ask to have this support is good to have Switch should support 80Gbps of stacking bandwidth using dedicated ports	Optional



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33	NA	New	Technical/scope	Additional Point not asked in RFP which may be pls considered in the interest of Bank	this is good to have for secure communication on the uplink. Switch should support MACSEC 128 bit encryption on uplink ports	Optional
34	NA	New	Technical/scope	Additional Point not asked in RFP which may be pls considered in the interest of Bank	Another important feature to ask for operations ease and inventory management. Switch should support RFID for asset tracking/inventory management using 3rd party softwares and color beacon to identify the switch in the wiring closet.	Optional
35	NA	New	Technical/scope	Additional Point not asked in RFP which may be pls considered in the interest of Bank	Switch should provider streaming telemetry data to 3rd party NMS	Netflow would be fine
36	NA	New	Technical/scope	Additional Point not asked in RFP which may be pls considered in the interest of Bank	Switch should support 10000 IPV4 routes	using as a L2 switch, hence these many routes are not required
37	NA	New	Technical/scope	may be pls considered in the interest of Bank	Switch should support continous flow details to 3rd party NMS for network level visibility for threat analysis etc.	Netflow would be fine
38	NA	New	Technical/scope	Additional Point not asked in RFP which may be pls considered in the interest of Bank	Switch should support 500 layer 3 VLANs with Layer 3 SVI support.	using as a L2 switch, hence these many routes are not required
39	8	8.Exemption for EMD amount	General	Exemption from submission of EMD shall be given to bidders, who are Micro and Small Enterprises (MSE) / Startups	Suggested additional clause "Since RFP is being floated on GeM Portal, Bid Security related exemptions as specified in clause 4, Section xiii, Sub-section 'm' of GeM GTC are applicable as the case may be."	As per GeM GTC
40	9	10. Performance Bank Guarantee	General	The successful vendor shall provide a Performance Bank Guarantee (PBG) within 30 days from the date of receipt of purchase order or signing of the agreement whichever is earlier in the format mentioned under Annexure 14 to the extent of 5% of the total Contract value valid for the entire period of the contract plus 3 months (60 months warranty + 3 months) and such other extended period as the Bank may decide for due performance of the entire project obligations. The guarantee should be that of a schedule commercial Bank in India other than Bank of Baroda.	Bidder requests for 3% TCV PBG instead of 5% 30 day cure period for PBG	No Change
41	47	Annexure 05 – Bid Security Form	General	amounts due and payable under this Guarantee without any demur, merely on	Suggested clause "1. We, undertake to pay the amounts due and payable under this Guarantee without any demur, merely on written demand from you and undertake to indemnify you "	





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42	48	Annexure 05 – Bid Security Form	General	Guarantee on account of any reason whatsoever, we undertake to extend the period of Bank Guarantee on your request under intimation to the VENDOR till such time as may be required by you. Your	Suggested clause "4. Should it be necessary to extend Bank Guarantee on account of any reason whatsoever, we undertake to may at our sole discretion extend the period of Bank Guarantee on your request under intimation to the VENDOR till such time as may be required by you. Your decision in this respect shall be final and binding on us."	
43	49	Annexure 05 – Bid Security Form	General	9. Any notice by way of demand or otherwise hereunder may be sent by courier, e-mail or registered post to our local address as aforesaid and if sent accordingly it shall be deemed to have been given when the same has been posted.	by courier, e-mail or registered post to our local address as aforesaid and if sent accordingly it shall be deemed to have been	3
44	49	Annexure 05 – Bid Security Form	General	and provisions herein contained are in addition to and not by way of limitation of or substitution for any other guarantee or guarantees here before given to you by us (whether jointly with others or alone) and now existing un-cancelled and that Bank Guarantee is not intended to and shall not	Suggested clause "10. The Bank Guarantee and the powers and provisions herein contained are in addition to and not by way of limitation of or substitution for any other guarantee or guarantees here before given to you by us (whether jointly with others or alone) and now existing un-cancelled and that Bank Guarantee is not intended to and shall not revoke or limit such guarantee or guarantees."	No Change
45	49	Annexure 05 – Bid Security Form	General	15. We have the power to issue this Bank Guarantee in your favour under the Memorandum and Articles of Association of our Bank and the undersigned has full power to execute this Bank Guarantee under the Power of Attorney issued by the Bank.	Association of our Bank and the undersigned has full power to execute this Bank Guarantee under the Power of Attorney issued by the Bank."	No Change
46	58	Annexure 12 – Project Details (Scope of Work)	Scope	Vendor should supply, commission, install, test, configure and maintain the Network Hardware at various locations identified by the bank also coordinate with existing MSP (Managed Services Provider) and/or networking vendors and ensure successful installation, integration and functioning of Network connectivity.	Kindly provide list of identified locations	List of Locations will be provided along with the PO



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47	58	Annexure 12 – Project Details - Scope of Work, Point 3	Scope	Vendor should supply, commission, install, test, configure and maintain the Network Hardware at various locations identified by the bank. The vendor will also coordinate with existing MSP (Managed Services Provider) and/or networking vendors and ensure successful installation, integration and functioning of Network connectivity.	Do you want Vendor to provide monitoring and Management of the supplied switches for 5 years ? If yes, what tools ?	
48	58	Annexure 12 – Project Details - Scope of Work, Point 4	Scope	Break-fix support of supplied Network Hardware.	We assume that Vendor will provide Break- fix support, but Bank will provide the touch support for the same	Vendor should arrange everything
49	58	Annexure 12 – Project Details - Scope of Work, Point 5	Scope	Bank's identified team will provide locations for delivery of Network hardware and configuration details & other inputs to the selected vendor for delivery, configuration and support of the Network hardware.		List of Locations will be provided along with the PO
50	58	Annexure 12 – Project Details - Scope of Work, Point 2	Scope		What does bank mean by upgrade ? We assume it is firmware upgrade ? Please confirm	
51	61	Annexure 12 – Project Details - Technical Specifications, Point	Technical	Other Features: The Switch should seamlessly integrate with existing network equipment's	Please share the existing network diagrams and uplink port type and speed	1gbps full duplex
52	66	Annexure 12 – Project Details - Delivery Period	General	Bidder will be responsible for ensuring proper packing, delivery, and receipt of the hardware/ equipment at the site. Sealed packs will be opened in the presence of Bank officials.	Please confirm if Vendor has an option to bake in the configurations at its staging centre and ship the switches to bank locations?	NO
53	66	Annexure 12 – Project Details - Installation	Scope	Installation of all the hardware/ equipment including unpacking of cartons / boxes, mounting of the hardware/ equipment's and installation will be the responsibility of Bidder. Bidder will have to install the hardware/ equipment sand hand it over to Bank for acceptance testing within a maximum of 2 week from the date of receipt of the deliverables at our office and Bank's notification for installation of the Hardware.	consider the request to make it 10 weeks installation	



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54	66	Annexure 12 – Project Details - Replacement of network hardware	Scope	If network hardware is required to be mounted, vendor will be responsible for terminating the existing network link (in case of Switch) and mounting existing network hardware (in case of Rack) at no extra cost to Bank from the old setup to the new one. Necessary network hardware accessories (clamps, screws, nut bolt etc.) as required for installation of the network hardware has to be supplied by the vendor, at no extra cost to Bank.	Do you really want vendor to provide touch support for each of the 400 branches during the install and warranty period, or it will be taken care by existing on-site team	Yes
55	66	Annexure 12 – Project Details (Scope of Work) 3. Delivery Locations	General	The successful vendor shall deliver Network Switches at Bank's Branches / Offices across the country as per Bank's requirement.	Kindly provide list of identified Bank's Branches / Offices	List of Locations will be provided along with the PO
56	67	Annexure 12 – Project Details - Warranty	General	The entire network hardware covering all components will remain under, onsite, comprehensive maintenance warranty for a period of five years. The service support during warranty period shall be for all network hardware and accessories supplied.	If vendor will provide onsite warranty, the price will go high. Hence existing on-site team should provide on-site activities	
57	67	Annexure 12 – Project Details - Warranty	General	Vendor will have to upgrade the firmware (in case of requirement) during warranty period at no cost to Bank. Patch updation, security patch updates etc. to be done (as and when required), preferably quarterly / half yearly in coordination with the banks team.	expect the vendor to establish to perform	Remote connectivity cannot be given. The resource should at Banks DC/DR to perform the activities
58	67	Annexure 12 – Project Details - Warranty	General	Vendor needs to share the Monthly Report with bank's team along with firmware details of the devices.	We assume that the expected reports can be generated from the existing network management tool and the access to this tool will be provided to the vendor. Please confirm	
59	67	Annexure 12 – Project Details - Warranty	General	The equipment should be attended within 4 hours of receipt of complaint (exclusive of travelling time). In case problems persist, systems should be replaced within 24 hours of receiving complaints and alternate system should be provided till machine is repaired. The replaced equipment should be installed by the vendor at no extra cost to the Bank, so that normal job of the Bank may not get hampered.	le bank expectation from Vander is to	
60	71	Annexure 13 – Service Levels	SLA	NDA for a period of -5- years within 30 days	SLA of 8 hrs / 12 / 24 / 36 hrs may need to be changed once the location list is available - Maximum SLA cap of 1% of ACV calculated on quarterly basis	No Change



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61	91	Annexure 22 – SERVICE LEVEL AND NON- DISCLOSURE AGREEMENT FORMAT	Legal	TERM This Agreement shall come into force on and shall be in force and effect for a period, unless Bank terminates the Agreement by giving a prior written notice of 30 days as per the terms of this Agreement.	Termination for convenience after giving 90 days written notice in advance	No Change
62	91	Annexure 22 – SERVICE LEVEL AND NON- DISCLOSURE AGREEMENT FORMAT	Legal	mentioned in Schedule I of this Agreement. Bank of Baroda reserves its right to change	Need to delete the sentence " but not limited to" as it is important to limit the scope of service. Also all scope of service should be prescribed and given in the SOW document	No Change
63	91	Annexure 22 – SERVICE LEVEL AND NON- DISCLOSURE AGREEMENT FORMAT	Legal	8. Transportation and Insurance	It is important as a bidder to understand as to who will be bear the T&I cost and what are the locations for transportation	No Change
64	92	Annexure 22 – SERVICE LEVEL AND NON- DISCLOSURE AGREEMENT FORMAT	Legal	14. Payment Terms	As there is a significant hardware component in the RFP - 90% advance and remaining 10% on completion of implementation should be the acceptable payment terms	No Change
65	96	Annexure 22 – SERVICE LEVEL AND NON- DISCLOSURE AGREEMENT FORMAT	Legal	or breach of any representation or false representation or inaccurate statement or	Below para to be removed: "The indemnities under this clause are in	No Change
66	98	Annexure 22 – SERVICE LEVEL AND NON- DISCLOSURE AGREEMENT FORMAT	Legal	21. Termination	15 days cure period to be replaced with 30 day cure period Termination charges shall be payable by the Bank to the Bidder under "Effect of Termination"	No Change
67	101	Annexure 22 – SERVICE LEVEL AND NON- DISCLOSURE AGREEMENT FORMAT	Legal	25. Limitation of liability	Special, exemplary or Indirect damages or losses to be excluded	No Change



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68	102	Annexure 22 – SERVICE LEVEL AND NON- DISCLOSURE AGREEMENT FORMAT	Legal	or permit anyone other than its personnel to perform any of the work, service or other	Name of the subcontractors or vendors whose names have been mentioned under MSA or SOW shall not need any prior written consent of the Bank as they will be treated as pre-approved	
69	-	Based on Pre-Bid discussion	General	Based on Pre-Bid discussion	We assume that bank's monitoring tool is integrated with bank's ITSM for auto ticketing and will generate the ticket for any issue with the in-scope switches. These tickets will be handled by the existing bank's MSP. Upon identification of the issue with the hardware this ticket will be forwarded to our (vendor) on-site resource for further resolution. Please confirm.	
70	34	Eligibility criteria - D1	Eligibility	The bidder should have supplied and installed at least 100 no's Network Switches (Maximum 2 orders) in past 3 Years to Commercial Banks / Financial Institutions / Government / PSU Organizations in India	The bidder should have supplied and	
71	34	Eligibility criteria - D1	Eligibility	The bidder should have supplied and installed at least 100 no's Network Switches (Maximum 2 orders) in past 3 Years to Commercial Banks / Financial Institutions / Government / PSU Organizations in India		
72	66	Delivery Period	General	All the deliverables should be delivered within 6 weeks from the date of acceptance of purchase order by successful bidder.	Would request to ammend this as 12 weeks for delivery.	No Change
73	67	installation	Scope	acceptance testing within a maximum of 2 week from the date of receipt of the	Plesae ammend this clause as a Bidder will have to install the hardware/ equipment sand hand it over to Bank for acceptance testing within a maximum of 6 week from the date of receipt of the deliverables at our office and Bank's notification for installation of the Hardware.	No Change



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74	64	10 /l & J	Technical	Switch should support concurrent deployment of 802.1x and MAB	Switch should support concurrent deployment of 802.1x and MAB Authentication. Is it OK to assume that when 802.1x authentication is enabled with Radius server	i.i.a.j are single point only Switch should support concurrent deployment of 802.1x and MAB Authentication. Bank uses 802.1x as the primary authentication to authenticate the port and in case of any issue with dot1x, MAB is the backup authentication through MAC address whitelisted at the NAC solution
75	64	10	Technical	All sub points	Is it OK to assume that 802.1x authentication is needed against Radius server who would push all the required configuration on switch port depending on AAA attribute verified by AAA server	assumption is correct
76	64	11	Technical	SNTP - RFC1769 or equivalent	Suggestion for modifying this to SNTP or NTP as the objective is time sync, which can be achieved using NTP	INITE V/I may be prefered for better!
77	65	11	Technical		802.1x auth and protocols are enforced between NAC and endpoint	Switch must support all the EAP protocols required for 802.1x Ex:- EAP-PEAP,EAP-TLS, CHAP, EAP-MSCHAPV2, EAP-FAST etc
78		13	Technical	Protocol (ARP) to work in conjunction with	Please change this clause to:Support for Local Proxy Address Resolution Protocol (ARP) or Gratuitous ARP to work in conjunction with Private VLAN Edge to minimize broadcasts and maximize available bandwidth.	
79		4/QoS Features	Technical	Weighted Tail Drop(WTD) for congestion avoidance or equivalent feature	Weighted Tail Drop(WTD) for congestion avoidance or Guaranteed Minimum Bandwidth (GMB) or equivalent feature	No Change
80		4/Other Features	Technical	Layer 2 traceroute or equivalent feature to ease troubleshooting by identifying the physical path that a packet takes from the source device to a destination device.	Please change this clause to Layer 2/Layer 3 traceroute or equivalent feature to ease troubleshooting by identifying the physical path that a packet takes from the source device to a destination device.	
81		11/Other Features	Technical	The operating system should have a self- healing mechanism /equivalent feature for the automatic recovery of the switch when a specified event occurs		No Change
82		12/Other Features	Technical	The software should have a mechanism to proactively detect and address potential hardware and software faults during runtime /equivalent	Please change this clause to The software should have a mechanism to proactively detect and address potential hardware and software faults during runtime using SNMP alert /equivalent	





117

Prebid Clarifications to the Bidder's queries RFP for Network Switches at Bank Branches / Offices (Bid Number: GEM/2024/B/5381640 dated 10.09.2024)

Category (Eligibility/Scope/Com S No Page # Point / Section # Clauses mentioned in RFP Document Comment/Suggestions from Vendors Bank Response to bidder's Query mercial/Legal/General) The Bidder must have registered an average annual turnover of Rs. 2 Crore or above (from Indian Operations only) during the last three completed financial years - 2021-22, Annexure 02 -2022-23 & 2023-24*. 83 36 **Evaluation Terms** Eligibility Request you to kindly allow 1 Crore revenue Please refer addendum *If financial statements for 2023-24 is unaudited, the bidder can submit audited financial statements of 2020-21, 2021-22 & 2022-23 along with letter of undertaking that FY 2023-24 statement is not audited. The bidder should have supplied and Annexure 02 installed at least 100 no's Network Switches Request to kindly allow expereience of 50 Please refer addendum 84 37 **Evaluation Terms** Eligibility (Maximum 2 orders) in past 3 Years to nos Switches Commercial Banks / Financial Institutions Government / PSU Organizations in India. Exemption from submission of EMD shall be We would to clarify if MSME who are Exemption of EMD 85 8 General given to bidders, who are Micro and Small regisered for services are exempted from As per GeM GTC Amount Enterprises (MSE) / Startups. We would like to submit EMD as EBG. Our Bank requires the fiollowing information to process the EBG We require the following details Beneficiary Name: Beneficiary Bank Name: Beneficiary Bank address: Beneficiary IFSC CODE: 86 8 emd General Emd value of INR 10,00,000 Please refer ATC for details of the same. GSTN number of the beneficiary: PAN number of the beneficiary: Name of the Representative [In case of Beneficiary being Company/Firm): Primary Email address (to receive Confirmation email from NeSL): Primary Mobile Number(to receive Confirmation SMS from NeSL 1: Request for modification as below. Bidder must be a Government Organization / PSU / PSE / partnership firm / LLP or private Eligible cum technical / public limited company in India at least for No Change 87 34 Eligibility bid the last 5 years.. OEM Should have register office & Manufacturing facility in India from last 15 years





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88	59	Scope of work	Scope	The Bank reserves the right to shift the equipment to a suitable location depending upon the need. The vendor will arrange to install and commission the same at the shifted location. The warranty / AMC of the equipment will continue from the new location as the case may be & the vendor needs to provide service & support of the same from the new location.	Kindly confirm if the re-installation charges shall be paid by the Bank as per the installation cost unit rate quoted in the bid.	NO Reinstallation charges will be paid by the Bank
89	65	Technical Specification NAC features clause 12	Technical	Logging and Monitoring - Logging Capabilities: The switch should have adequate logging capabilities to record authentication events, which are useful for troubleshooting and auditing.	of log mossages which will be even after	generally logs are erased after reboot, please suggest if this can be achieved?
90	65	Technical Specification NAC features clause 13	Technical	Redundancy and High Availability - HA Features: For mission -critical environments, ensure the switch supports redundancy and high availability features to maintain network access in case of switch failure.	Please confirm if switch shall have capability to store multiple software image versions for safe roll back.	Requirement is of a Single Switch per branch
91	84	Annexure 20 – Certificate of Local Content	General	(Certificate from the statutory auditor or cost auditor of the company (in case of companies) or from a practicing cost accountant or practicing chartered accountant (in respect of suppliers other than companies) giving the percentage of local content, on their letter head with Registration Number with seal)	Since this is a single product bid, kindly mention that the local content declaration shall be from OEM	
92	60	Technical Specifications 2.1	Technical	Minimum of 24 port 10/100/1000 Mbps Fast Ethernet auto sensing ports, with minimum 41 Mbps for 64- byte packet forwarding rate	Request Spec to be modified as Minimum of 24 port 10/100/1000 Mbps Gigabit auto sensing ports, 4 # SFP+ 10G uplink with minimum 95 Mpps for 64- byte packet forwarding rate	Ethernet auto sensing ports, with minimum
93	60	Technical Specifications clause 3	Technical	Full-Duplex Operation on Fast Ethernet	Request Spec to be modified as Full-Duplex Operation on Gigabit Ethernet	required switch should have gigabit interface and full duplex



S No	Page #	Point / Section #	Category (Eligibility/Scope/Com mercial/Legal/General)	Clauses mentioned in RFP Document	Comment/Suggestions from Vendors	Bank Response to bidder's Query
94	60	Technical Specifications clause 5	Technical	Minimum of 512 MB DRAM and 32 MB Flash memory	Considering a Gigabit switch with eloborate software features, the DRAM and Flash memory is extremely low as per industry standard. With little flash memory of 32MB storage of backup switch OS images, safe roll back will not be possible, Hence requesting to increase the memory requirement of the switches. The specifications may be modified as follows Minimum of 1 GB DRAM and 512MB Flash memory	
95	60	Technical Specifications : Layer 1 features	Technical	Support for 100 BASE-TX	Request Spec to be modified as Support for 10/100/1000 BASE-TX downlink ports and 1G/10G Uplink ports	1Gigaethernet ports with full duplex
96	61	Technical Specifications : security features clause 2	Technical	Multi -Level access security on switch console to prevent unauthorized users	Kindly confirm that physical console port and USB port shall be available for management and Firmware upgrade and troubleshooting. Request Specification to be modified as Multi -Level access security on switch console to prevent unauthorized users. Switch shall be equipped with Console port and USB port for management.	Console and USB port should have some kind of authentication either
97	62	Technical Specifications : Other features clause no 11	Technical	The operating system should have a self - healing mechanism /equivalent feature for the automatic recovery of the switch when a specified event occurs	safe roll back.	Switch should have multiple backup images to boot up in case of any fault to the primary image. Also, in case of any CPU, memory & software crash, switch should be able to recover using either existing image or backup image.
98	65	New	Technical	Request for addition of Specification. LAN switch being a notified product as per DOT	is to be submitted by the bidder duly	No Change





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99		new	Technical	LAN switch being a notified product as per DOT Gazette notification dated 29-8-2018, Clause no 9,10 switch shall be certified for TEC GR latest version	,	No Change
100		New	Technical		To ensure robust, certified products, Request for addition of Specificaton. Operating system of the offered should be VAPT certified. Switch Should support EN/IEC 61000-6-1 & EN/IEC 61000-6-3, RoHS Directive	No Change
101	37	In Annexure 02 – (Evaluation Terms), under (A. Eligibility cum Technical Bid) ,Section (D Experience & Support Infrastructure) and (Point no.1)	Eligibility	The bidder should have supplied and installed at least 100 no's Network Switches (Maximum 2 orders) in past 3 Years to Commercial Banks / Financial Institutions / Government / PSU Organizations in India.	Kindly allow the bidder/OEM should have supplied and installed at least 100 no's Network Switches (Maximum 2 orders) in past 3 Years to Commercial Banks / Financial Institutions / Government / PSU Organizations in India.	Please refer addendum
102	Pg 9 of 104	Clause 9 Preference to Make in Initiative	Eligibility	Preference will be given with the criteria laid down by Bank and as per procedures laid down in Public Procurement (Preference to Make In India) order 2017, revision dated 16/09/2020 vide order P-45021/2/2017-PP (BE – II) dated 16-9-2020 issued by GOI	As per the RFP clause, preference will be given to Class I OEM, but need to define the	Purchase preference shall be applicable as per the Gol guidelines
103	Pg 65 of 104	Technical Specifications Point 13	Technical	Redundancy and High Availability HA Features: For mission critical environments, ensure the switch supports redundancy and high availability features to maintain network access in case of switch failure	We understand that the switches will be installed in HA Mode. Please include Redundancy for Power Supply also. We recommend Redundant power supplies to be redundant	Requirement is of a Single Switch per branch
104	Pg 66 of 104	Delivery Period	General		The Delivery period should be 8-10 weeks with 4 weeks of I&C post successful delivery at Site	No Change
105	Pg 37 of 104	Eligibility Criteria	Eligibility	Certifications	OEM Certificates should also be part of the eligibility for OEM selection. This will ensure participation of credible OEMs. Request to include following certifications for OEMs ISO-9001, ISO-27001, ISO 14001	No Change





S No	Page #	Point / Section #	Category (Eligibility/Scope/Com mercial/Legal/General)	Clauses mentioned in RFP Document	Comment/Suggestions from Vendors	Bank Response to bidder's Query
106	pg 66 of 104	Technical Specifications	Technical	Additional Clause	Request to include following certifications: 1. MTCTE - this is a mandatory certificate as per DOT Guidelines. 2. IPv6 logo Certificate 3. VAPT - As per Cyber Security Guidelines, we recommend that Switch OS should be VAPT Certified by STQC or equivalent	
107	60	Technical Specifications		SFP modules	If you require SFP modules which one single of multi-mode	Optional
108	69	A. Network Switches Cost	General	• 70% of the hardware cost plus 100% of taxes including GST at actuals after delivery. The invoices for claiming the payment should be submitted along with the following documents: a. Original delivery Challans dully stamped and signed by the Bank Official. b. OEM confirmation letter for back-to-back support for all the equipments delivered. • 20% of the cost after one month of successful installation and satisfactory functioning or after two month post-delivery in the case of Site Not Ready (SNR). • 10% of the balance amount will be released on completion of warranty period plus 3 months	90% of the hardware cost plus 100% of taxes including GST at actuals after delivery. 10% of the cost after one month of successful installation and satisfactory functioning & Submission of PBG	No Change
109	66	5. Delivery Period	General		All the deliverables should be delivered within 8 weeks from the date of acceptance of purchase order by successful bidder	
110	67	8. Installation	Scope	Bidder will have to install the hardware/ equipment sand hand it over to Bank for acceptance testing within a maximum of 2 week from the date of receipt of the deliverables at our office and Bank's notification for installation of the Hardware	Positions from the date of receipt of the	No Change





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111	9	9. Preference to make in India initiative	Eligibility	Government has issued Public Procurement (Preference to Make in India) [PPP-MII] Order 2017 vide the Department for Promotion of Industry and Internal Trade (DPIIT) Order No.P-45021/2/2017-B.EII dated 15.06.2017 and subsequent revisions vide Order No. 45021/2/2017-PP (BE-II) dated 16-9-2020 to encourage 'Make in India' and to promote manufacturing and production of goods, services and works in India with a view to enhancing income and employment.	More clarity on Non - Make in INDIA player required.	Please refer addendum
112	Page no. 62/104	Serial no. 13	Technical	Support Bidirectional data support on the SPANport allows the intrusion Detection System (IDS) to take action when an intruder is detected.	support forBidirectional Port Mirroring	particular interface in and out.
113			Technical	Minimum of 24 port 10/100/1000 Mbps Fast Ethernet auto sensing ports, withminimum 41 Mbps for 64- byte packet forwarding rate	Minimum of 24 port 10/100/1000 Mbps Fast Ethernet auto sensing ports an10G SFP+ uplink/stacking ports , with minimum 95 Mpps for 64- byte packetforwarding rate	Minimum of 24 port 10/100/1000 Mbps Gig Ethernet auto sensing ports, with minimum 41 Mpps for 64- byte packet forwarding rate
114			Technical	Minimum of 512 MB DRAM and 32 MB Flash memory	Minimum of 512 MB DRAM and 512 MB Flash memory	Minimum of 512 MB DRAM and 256 MB Flash memory
115			Technical	Support for minimum of 8000 MAC addresses	Support for minimum of 16000 MAC addresses	No Change
116			Technical	Additional	Switch should have 1 port for Out of Band management and 1 USB port to cexternal storage.	EXTERNAL STORAGE
117			Technical	Additional	Switch should be TEC and IPv6 logo ready certi fi ed as per DoT/DPIIT guidelin	No Change
118			Eligibility	Additional	reserves the rights to ask bidders to demonstrate the Proof of Concept of the working of Switching Soluti on at any of the Bankof Baroda premises as per the	POC (Proof of Concept): Bank of Baroda reserves the rights to ask bidders to demonstrate the Proof of Concept of the working of Switching Solution at any of the Bankof Baroda premises as per the technical specification in the tender document.





S No	Page #	Point / Section #	Category (Eligibility/Scope/Com mercial/Legal/General)	Clauses mentioned in RFP Document	Comment/Suggestions from Vendors	Bank Response to bidder's Query
119		Page no 65 Clause No 13	Technical			branch
120	37	Eligibility cum Technical Bid Section D	Eligibility	installed at least 100 no's Network Switches (Maximum 2 orders) in past 3 Years to Commercial Banks / Financial Institutions /	We are qualified as bidder/OEM have supplied and installed at least 100 no's Network Switches in past 7 Years to Commercial Banks / Financial Institutions / Government / PSU Organizations in India.	
121	58	Scope of Work	Scope	Bank has requirements of 400 no's Network Switches at Bank Branches / Offices across pan India	Kindly share the geographical locations.	PAN India
122	58	Annexure 12 – Project Details (Scope of Work) 1. Scope of Work	Scope	mentioned in this section.	We presume that the upgrading network hardware is only for the software/firmware installed on the network hardware and not	N/W hardware components like RAM/Storage should be expandable at a later stage to support future requirements
123	59	Annexure 12 – Project Details (Scope of Work) 1. Scope of Work	Scope	The successful vendor shall deliver the products as per technical specification mentioned in this section. 8. The Bank reserves the right to shift the equipment to a suitable location depending upon the need. The vendor will arrange to install and commission the same at the shifted location. The warranty / AMC of the equipment will continue from the new location as the case may be & the vendor needs to provide service & support of the same from the new location.	Please provide on how many such shifting is expected in a quarterly or half-yearly basis. Also, please confirm on who will be bearing the logistics & transit insurance cost for such shifting.	



S No	Page #	Point / Section #	Category (Eligibility/Scope/Com mercial/Legal/General)	Clauses mentioned in RFP Document	Comment/Suggestions from Vendors	Bank Response to bidder's Query
124	59	Annexure 12 – Project Details (Scope of Work) 1. Scope of Work	Scope	and are required for proper performance or	Request to remove this clause as this is open-ended & does not have any definitive demarcation on the serviecs, functions or responsibilities.	No change
125	59	Annexure 12 – Project Details (Scope of Work) 1. Scope of Work	Scope	mentioned in this section. 16. Bidder shall complete the entire work and make all the systems operational (Supply, Installation, Commissioning, Acceptance of the Network Hardware	Bidders scope is limited to supply, install, configure (as per details provided by Bank / Bank's NI / Bank's Managed Service Provdier) & maintenance of network hardware for the contract duration. Passive cabling required within the Bank's Branch / Office shall be provided by Bank / Bank's	Internal cabling will be done by Bank
126	61	Annexure 12 – Project Details (Scope of Work) 2. Technical Specifications	Technical	management software, which can be used	Please confirm that Bank will provide the required compute, storage & reachability from the management software deployed at Bank's DC/DR to the switches deployed at the branch / offices.	Infra can be provided to centrally monitor and troubleshoot the devices
127	62	Annexure 12 – Project Details (Scope of Work) 2. Technical Specifications	Technical	Other Features: 2. The management software should integrate with any EMS product suite.	Please confirm on the type of integration supported in Bank's EMS product suite & integration points required for integration between management software and Bank's EMS.	Need clarity
128	66	Annexure 12 – Project Details (Scope of Work) 5. Delivery Period	General	All the deliverables should be delivered within 6 weeks from the date of acceptance of purchase order by successful bidder.	Request bank to change as "All the hardware & required accessories deliverables should be delivered within 12 weeks from the date of acceptance of purchase order by successful bidder.	No Change
129	67	Annexure 12 – Project Details (Scope of Work) 8. Installation	Scope	Bidder will have to install the hardware/ equipment sand hand it over to Bank for acceptance testing within a maximum of 2 week from the date of receipt of the deliverables at our office and Bank's notification for installation of the Hardware.	Requesting Bank to change the installation timelines to 2 weeks from the time of sharing the configuration details from Bank / Bank's NI / Bank's MSP along Bank's notification for installation of the Hardware.	





S No	Page #	Point / Section #	Category (Eligibility/Scope/Com mercial/Legal/General)	Clauses mentioned in RFP Document	Comment/Suggestions from Vendors	Bank Response to bidder's Query
130	67	Annexure 12 – Project Details (Scope of Work) 9. Replacement of network hardware	Scope	If network hardware is required to be mounted, vendor will be responsible for terminating the existing network link (in case of Switch) and mounting existing network hardware (in case of Rack) at no extra cost to Bank from the old setup to the new one. Necessary network hardware accessories (clamps, screws, nut bolt etc.) as required for installation of the network hardware has to be supplied by the vendor, at no extra cost to Bank	Need clarity on this point. Is bidder expected to mount existing network hardware & rack?	Yes
131	68	Annexure 12 – Project Details (Scope of Work) 11. Warranty	Scope	manner. Proactive action must be taken immediately without affecting the banks day to day functioning and in a mutually	With Bank's NI / Bank's MSP having visibility into the performance of these switches which is not available with the bidder, Bank / Bank's NI / Bank's MSP shall raise TAC with bidder for replacement of hardware. Please	ONSITE Resourse has to troubleshoot & raise the RMA calls. If required FE should be arranged by Bidder for troubleshooting
132	68	Annexure 12 – Project Details (Scope of Work) 11. Warranty	Scope		3rd party hardware will not be supported on switches. Hence request to remove this	No Change
133	37	Annexure 02 – Evaluation Terms A. Eligibility cum Technical Bid	Eligibility	installed at least 100 no's Network Switches	D Experience & Support Infrastructure The bidder should have supplied and installed at least 100 no's Network Switches (Maximum 2 orders) in past 5 Years to Commercial Banks / Financial Institutions / Government / PSU Organizations in India.	Please refer addendum
134	37	A. Eligibility cum Technical Bid	Eligibility	The Bidder & OEM both should provide undertaking that proposed Network switch will not reach End-of-Support in next 5 years.	As we know that OEMs declare the lifecycle related updates & bidder has no role in its lifecycle. We request to amend the clause as "The Bidder or OEM should provide undertaking that proposed Network switch will not reach End-of-Support in next 5 years."	No Change
135	58	Annexure 12 – Project Details (Scope of Work)	Scope	3. Vendor should supply, commission, install, test, configure and maintain the Network Hardware at various locations identified by the bank.	We understand the project is for deployment of the switches at multiple sites. Request you to clarify the number of sites where switches has to be supplied & commissioned.	List of Locations will be provided along with the PO



S No	Page #	Point / Section #	Category (Eligibility/Scope/Com mercial/Legal/General)	Clauses mentioned in RFP Document	Comment/Suggestions from Vendors	Bank Response to bidder's Query
136	58	Annexure 12 – Project Details (Scope of Work)	Technical		We understand that bidders scope is limited to configuration support for supplied	End to End Support is required with Onsite resource for the contract period
137	62	Technical specification	Technical	Network Management (Management Feature)	We understand that Bank of Baroda already had centralised network management tool & bidders needs to ensure same is compatible with proposed switches. Kindly confirm.	Bank has NMS tool in place and switch should support integration with the existing tools through SNMPv3
138	65	Technical specification	Technical	compatible with the NAC system you plan to	We understand that Bank of Baroda already had NAC system & bidders needs to ensure same is compatible with proposed switches.	Bank is having Aruba clearpass solution for RADIUS and TACACS and proposed switches should support the same.
139	65	Technical specification	Technical	Redundancy and High Availability - HA Features: For mission-critical environments, ensure the switch supports redundancy and high availability features to maintain network access in case of switch failure.	kindly clarify the number of switches to be	Requirement is of a Single Switch per branch
140	37	Experience & Support Infrastructure	Eligibility	The bidder should have supplied and installed at least 100 no's Network Switches (Maximum 2 orders) in past 3 Years to Commercial Banks / Financial Institutions / Government / PSU Organizations in India.	Please change it to "The bidder/OEM should have supplied and installed at least 100 no's Network Switches in past 3 Years"	Please refer addendum
141	60	Technical Specifications	Technical	Minimum of 24 port 10/100/1000 Mbps Fast Ethernet auto sensing ports, with minimum 41 Mbps for 64- byte packet forwarding rate	Please change to 41 Mpps. Also, kindly mention if uplinks need to be 1G or 10G Fiber and need to be supplied with necessary modules for connectivity.	Minimum of 24 port 10/100/1000 Mbps Gig Ethernet auto sensing ports, with minimum 41 Mpps for 64- byte packet forwarding rate
142	66	Delivery Period	General	All the deliverables should be delivered within 6 weeks from the date of acceptance of purchase order by successful bidder.		No Change
143	67	Installation	Scope	Installation of all the hardware/ equipment including unpacking of cartons / boxes, mounting of the hardware/ equipment's and installation will be the responsibility of Bidder. Bidder will have to install the hardware/ equipment sand hand it over to Bank for acceptance testing within a maximum of 2 week from the date of receipt of the deliverables at our office and Bank's notification for installation of the Hardware.	Please extend the timelines for installation and share the locations for delivery and installation.	
144	Page 3 of 12	Project Details (Scope of Work)	Technical		1)10G or 1G fibre uplink need to consider?	1G would be fine





S No	Page #	Point / Section #	Category (Eligibility/Scope/Com mercial/Legal/General)	Clauses mentioned in RFP Document	Comment/Suggestions from Vendors	Bank Response to bidder's Query
145	Page 3 of 12	Project Details (Scope of Work)	Technical		2)Any trans-receiver needs to consider multimode or single mode & Qty?	copper connectivity is okay
146	Page 3 of 12	Project Details (Scope of Work)	Technical		3)Stacking consideration for each switch?	Optional
147	Page 3 of 12	Project Details (Scope of Work)	Technical		4)Dual power supply support require or not ?	Optional
148	Page 66 of 104	Delivery locations	Technical		locations would be Tier 1 or tier 2 cities ? atleast if we can get this information	PAN INDIA, List of Locations will be provided along with the PO
149	NA	New	Eligibility	NA	Kindly find enclosed the earlier BOB RFP for your kind review wherein below mentioned clauses needs to be incorporated in the current RFP for the implementation of MII policy. 1. Clause no. 5 in Eligibility – 5 - The OEM should be a Class-I Local Supplier as defined in the Order No. P-45021/2/2017-PP(BE-II) dated 16.09.2020 by DPIT(PPD)/MoC/GOI AND The OEM needs to comply with the Minimum Local Content Percentage (%) as defined in Table-A (Page 5 of 12) Order No. 18-10/2017- IP dated 29.08.2018 by DOT/MOC/GOI 1. Annexure 20 – Certificate of Local content – The annexure in the current RFP is not as per the DoT gazette order and hence needs to amended inline to the earlier RFP annexure on page no. 82 of the enclosed RFP document.	Please refer addendum
150		Eligibility	Eligibility	One bidder can bid only with one OEM and Similarly one OEM can bid only with one bidder, but both cannot bid.	it is important to note that a new clause restricting participation from multiple bidders is introduced in the current RFP which was not present in the earlier RFP, It is important to note that every bidder has their own strength and cost structuring. Enabling multiple bids from same OEM will enable the bank to receive the most competitive bid. Also, due to last minute technical glitches in the GEM portal, there are chances of bids getting not-submitted which happens frequently on GEM portal. Hence, the clause may be removed.	No Change



117

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151		MII	Eligibility		In reference to the current bid clause under Make In India Policy, we understand DPIIT's approved Nodal Ministry gazette policy dated 29.08.2018 is applicable on the bid for procurement of notified products i.e. L2, L3 switches which are being procured under the current GEM Bid. In compliance to DPIIT's approved Nodal Ministry DoT order dated 29.08.2018, clause no. 16 Table - A, we understand the minimum Local content of 60% is required for the notified goods (L2, L3 Switches) which are being procured under the current GEM bid. Kindly confirm.	
152		МІІ	Eligibility		a) We understand from DoT order dated 29.08.2018 that for declaration of meeting the minimum Local content of 60%, Form-1 as per DoT's Order from the OEM on Non-judicial INR 100/- Stamp Paper is a mandatory required to be submitted while bidding. Please confirm.	
153			Technical / Scope		"We understand from DoT order dated 29.08.2018, Clause no. 9 that the offered notified products (Switch) are to be in technical compliance to TEC latest GR of LAN switch for the parameters mentioned in the TEC GR other than the specified in this bid. PI confirm the mandatory requirement of the Nodal ministry order."	No Change
154			Technical / Scope		We understand from DoT order dated 29.08.2018, Clause no. 10 (mandatory conditions) that the offered products or any product from the offered product family/product series to be TSEC Certified against the TEC GR of LAN switch issued against any GOI tenders/orders to ensure robust, certified products are quoted in the bid. Kindly confirm.	
155			Technical / Scope		a) We understand from the Nodal Ministry DoT National IPV6 Policy dated 02.11.2022 that the offered products are to be IPv6 certified from day 1 for all procurement post 30.06.2022. The product should be listed on DoT's approved IPv6 certified portal. Please confirm.	





S No	Page #	Category (Eligibility/Scope/Com mercial/Legal/General)	Comment/Suggestions from Vendors	Bank Response to bidder's Query
156		Technical / Scope	The offered product should have VAPT certification. Bidder to submit VAPT certification of the OEM at the time of bidding.	