

RFP for Selection of Service Provider for Procurement and ATS Renewal of Trend Micro licenses



Addendum 1

Clause in RFP

Sr No.	Clause in RFP	Clarifications/ Changes made
	Annexure 2: Evaluation Terms 1.A Eligibility Bid Evaluation C. Experience & Support Infrastructure	Annexure 2: Evaluation Terms 1.A Eligibility Bid Evaluation C. Experience & Support Infrastructure
1	The bidder should have provided support for AV/proxy licenses of Tend-Micro in past 3 Years in at least 2 No's Commercial Banks / Financial Institutions / Government / PSU Organizations / IT & ITES / Manufacturing / Large Corporates in India. (As on RFP date).	1. The bidder should have provided support for AV/proxy licenses of Tend-Micro in past 4 Years in at least 1 No. Commercial Bank / Financial Institution / Government / PSU Organization / IT & ITES / Manufacturing / Large Corporates in India. (As on RFP date).
2.	Annexure 11 – Project Details (Scope of Work)	Annexure 11 – Project Details (Scope of Work) Additional Clause Bidders need to factor the premium Support cost as part of the Commercial.
	Annexure 12-Service Levels	Annexure 12–Service Levels
3	➤The Vendor should have 24X7 monitoring, escalation and resolution infrastructure.	➤ The OEM should have 24X7 monitoring, escalation and resolution infrastructure.

Clarification of Pre-bid queries is enclosed as "Annexure 2"

All other Terms & Conditions are same as per our RFP Bid no. GEM/2024/B/5143091 dated 09.07.2024 for Selection of Service Provider for Procurement and ATS Renewal of Trend Micro licenses.



RFP for Selection of Service Provider for Procurement and ATS Renewal of Trend Micro licenses



Prebid Query Replies

S. No.	Page #	Point / Section #	Clarification point as stated in the tender document	Comment/ Suggestion/ Deviation	Bank's Response
1	6		Apex One (AV) (Bank can terminate the contract by providing 30 days notice period to vendor)	As you aware OEM commercials are on yearly advance basis, hence we request you to remove this clause as we have to contract OEM with year on year basis	
2	9	Payment terms	, , ,	As you aware OEM commercials are on yearly advance basis, hence we request you to modify this clause as "Payable yearly in advance against receipt of satisfactory service report for the previous year from the Bank's Project / Operation Manager."	No Change
3	46	Commercial	Trend Micro Premium support program (PSP), please let us know whether we have to factor the	We have been understood Bank currently utilizing Trend Micro Premium support program (PSP), please let us know whether we have to factor the same or not. If yes then requesting you to modify the commercial bid format	Please refer
4	10	Termination	any stage without any notice or assigning any	Requesting you to remove this clause as it is open statement, if needed please mention in which scenarios this is applicable along with time frame	
5		Annexure 12-Service Levels	The SLA charges will be subject to an overall cap of 10% of the yearly ATS charges	We humbly requesting you to mention as "The SLA charges will be subject to an overall cap of 5% of the yearly ATS charges"	
6	6		Apex One (AV) (Bank can terminate the contract by providing 30 days notice period to vendor)	As you aware OEM commercials are on yearly advance basis, hence we request you to remove this clause as we have to contract OEM with year on year basis	No Change
7	9		, , ,	As you aware OEM commercials are on yearly advance basis, hence we request you to modify this clause as "Payable yearly in advance against receipt of satisfactory service report for the previous year from the Bank's Project / Operation Manager."	No Change

8	46		Trend Micro Premium support program (PSP), please let us know whether we have to factor the	We have been understood Bank currently utilizing Trend Micro Premium support program (PSP), please let us know whether we have to factor the same or not. If yes then requesting you to modify the commercial bid format	Diagon refer
9	10		any stage without any notice or assigning any	Requesting you to remove this clause as it is open statement, if needed please mention in which scenarios this is applicable along with time frame	
10	54		•	We humbly requesting you to mention as "The SLA charges will be subject to an overall cap of 5% of the yearly ATS charges"	
11	24	Eligibility	AV/proxy licenses of Tend-Micro in past 3 Years in at least 2 No's Commercial Banks / Financial Institutions / Government / PSU Organizations / IT & ITES / Manufacturing / Large Corporates in	We humbly request you to mention The bidder should have provided support for AV/proxy licenses in past 3 Years in at least 1 No's Commercial Banks / Financial Institutions / Government / PSU Organizations / IT & ITES / Manufacturing / Large Corporates in India. (As on RFP date). Kindly consider experience from any other vendor/OEM as well.	Please refer Addendum
12	8	Payment Terms	ATS quaerterly in Advance	Request you to kindly change this to Yearly in Advance	No Change
13	6		Apex One (AV) (Bank can terminate the contract by providing 30 days notice period to vendor)	As you aware OEM commercials are on yearly advance basis, hence we request you to remove this clause as we have to contract OEM with year on year basis	
14		Technical		As you aware OEM commercials are on yearly advance basis, hence we request you to modify this clause as "Payable yearly in advance against receipt of satisfactory service report for the previous year from the Bank's Project / Operation Manager."	No Change
15	46	Project Details (Scope of	Trend Micro Premium support program (PSP), please let us know whether we have to factor the	We have been understood Bank currently utilizing Trend Micro Premium support program (PSP), please let us know whether we have to factor the same or not. If yes then requesting you to modify the commercial bid format	Please refer
16	10	Termination	any stage without any notice or assigning any	Requesting you to remove this clause as it is open statement, if needed please mention in which scenarios this is applicable along with time frame	

17	54	Annexure 12-Service Levels	The SLA charges will be subject to an overall cap of 10% of the yearly ATS charges	We humbly requesting you to mention as "The SLA charges will be subject to an overall cap of 5% of the yearly ATS charges"	
18	24	Eligibility	The bidder should have provided support for AV/proxy licenses of Tend-Micro in past 3 Years in at least 2 No's Commercial Banks / Financial Institutions / Government / PSU Organizations / IT & ITES / Manufacturing / Large Corporates in India. (As on RFP date).	LINA NIAMAT SHALIIA NAVA NTAVIJAAA SIINNATT TAT AV/NTAVV	Addendum
19	6		Apex One (AV) (Bank can terminate the contract by providing 30 days notice period to vendor)	As you aware OEM commercials are on yearly advance basis, hence we request you to remove this clause as we have to contract OEM with year on year basis	No Change
20	9	Payment terms	, , ,	As you aware OEM commercials are on yearly advance basis, hence we request you to modify this clause as "Payable yearly in advance against receipt of satisfactory service report for the previous year from the Bank's Project / Operation Manager."	No Change
21	46	Commercial	Trend Micro Premium support program (PSP)	We have been understood Bank currently utilizing Trend Micro Premium support program (PSP), please let us know whether we have to factor the same or not. If yes then requesting you to modify the commercial bid format	
22	10	Termination		Requesting you to remove this clause as it is open statement, if needed please mention in which scenarios this is applicable along with time frame	
23	54	Annexure 12–Service Levels	, ,	We humbly requesting you to mention as "The SLA charges will be subject to an overall cap of 5% of the yearly ATS charges"	