

S No	Page #	Point / Section #	Clarification points as stated in the tender document	Comment/ Suggestion/ Deviation	Modifications / Clarifications
1	133	Section - License Point No. 4	All license in the solution should be perpetual (should not be subscription model)	Every OEM has their own licensing mechanism based on the type of the services offered. Service like IPS, AV & URL filtering are subscription bases for almost all the OEMs as they requires continuous updates from OEM threat intelligence platform. Hence request you to modify this clause as below - All license in the solution should be perpetual or subscription based for the RFP contract period.	All license in the solution should be perpetual / subscription based for the RFP contract period.
2	73	Section K - Service, Support & Training	"Bidders will provide resources which would be much more cost efficient as compared to OEM resource""For the proposed Firewall hardware/ appliance /solution, the Bidder should arrange/provide highest level of support from OEM Vendor and should assign a designated Technical Account Manager (TAM) on Bidder payroll for addressing all critical issues whenever a support ticket is raised. Bank should have 24*7 access to TAM. The OEM Professional Services should conduct half yearly health check for the deployed solution. The health check should cover detailed configuration audit, findings and recommendations of the proposed firewall hardware/appliance/solution. The OEM Professional Services should conduct onsite meetings with the concerned Bank officials as well as bidder official to present the findings of the health check and suggest required corrective actions for the proposed firewall hardware/appliance/solution. The bidder TAM should provide monthly status reports for the support cased raised for that month with concerned Bank officials and should also extend all required support to the partner in implementing new product releases for the proposed Firewall hardware /appliance/solution."	reviveing TAC cases raised, knowledge sessions/training etc. Bidder TAM will still have dependancy on OEM for delivering above mentioned services. Hence request you to modify this clause as per the original RFP clause stated below - For the proposed Firewall hardware/appliance/solution, the Bidder should arrange/provide highest level of support from OEM Vendor and should assign a designated Technical Account Manager (TAM) on OEM payroll for addressing all critical issues whenever a support ticket is raised. The OEM Professional Services should conduct half yearly health check for the deployed solution. The health check should cover detailed configuration audit, findings and recommendations of the proposed firewall hardware/appliance/solution. The OEM Professional Services should conduct onsite meetings with the concerned Bank officials as well as bidder official to present the findings of the health check and suggest required corrective actions for the proposed firewall hardware/appliance/solution. The bidder TAM should provide monthly status reports for the support cased raised for	For the proposed appliance/solution, the Bidder should arrange/provide highest level of support from OEM Vendor with data centre critical care support and should assign a designated Technical Account Manager (TAM) on OEM payroll for addressing all issues whenever a support ticket is raised and submit monthly status report for all tickets. The OEM Professional Services should conduct yearly health check for the deployed solution. The health check should cover detailed configuration audit, findings and recommendations of the proposed hardware/appliance/solution. The OEM Professional Services should conduct onsite meetings with the concerned Bank officials as well as bidder official to present the findings of the health check and suggest required corrective actions for the proposed firewall hardware/appliance/solution.



3	19	Section K - Service, Support & Training	"Bidders will provide resources which would be much more cost efficient as is compared to OEM resource" For the proposed Firewall hardware/ appliance is /solution, the Bidder should arrange/provide highest level of support from OEM Vendor and should assign a designated Technical Account Manager (TAM) on Bidder payroll for addressing all critical issues whenever a support ticket is raised. Bank should have 24*7 access to TAM. The OEM Professional Services should conduct half yearly health check for it deployed solution. The health check should cover detailed configuration audit, findings and recommendations of the proposed firewall hardware/appliance/solution. The OEM Professional Services should conduct onsite meetings with the concerned Bank officials as well as bidder official to present the findings of the health check and suggest required corrective actions for the proposed firewall hardware/appliance/solution. The bidder TAM should provide monthly status reports for the support cased fraised for that month with concerned Bank officials on the proposed firewall for addressing and the addware/appliance/solution. The Bidder TAM should provide monthly status reports for the support cased for that month with concerned Bank officials and should also extend all required support to the partner in implementing new product releases for the proposed Firewall hardware/appliance/solution.	or the proposed Firewall hardware/appliance/solution, the Bidder should arrange/provide ighest level of support from OEM Vendor and should assign a designated Technical ccount Manager (TAM) on OEM payroll for addressing all critical issues whenever a upport ticket is raised. he OEM Professional Services should conduct half yearly health check for the deployed olution. The ealth check should cover detailed configuration audit, findings and recommendations of proposed firsual betware (applicate configuration audit, findings).	For the proposed appliance/solution, the Bidder should arrange/provide highest level of support from OEM Vendor with data centre critical care support and should assign a designated Technical Account Manager (TAM) on OEM payroll for addressing all issues whenever a support ticket is raised and submit monthly status report for all tickets. The OEM Professional Services should conduct yearly health check for the deployed solution. The health check should cover detailed configuration audit, findings and recommendations of the proposed hardware/appliance/solution. The OEM Professional Services should conduct onsite meetings with the concerned Bank officials as well as bidder official to present the findings of the health check and suggest required corrective actions for the proposed firewall hardware/appliance/solution. The OEM TAM should proactively provide security advisories, product version release etc. with the concerned Bank officials and should also extend all required support in implementing new product releases for the proposed hardware /appliance /solution."
4	38	Section K - Service, Support & Training	"Bidders will provide resources which would be much more cost efficient as is compared to OEM resource" For the proposed Firewall hardware/ appliance is solution, the Bidder should arrange/provide highest level of support from OEM Vendor and should assign a designated Technical Account Manager (TAM) on Bidder payroll for addressing all critical issues whenever a support ticket is raised. Bank should have 24*7 access to TAM. The OEM Professional Services should conduct half yearly health check for it deployed solution. The health check should cover detailed configuration audit, findings and recommendations of the proposed firewall hardware/appliance/solution. The DEM Professional Services should conduct onsite meetings with the concerned Bank officials as well as bidder official to present the findings of the health check and suggest required corrective actions for the proposed firewall hardware/appliance/solution. The bidder TAM should provide monthly status reports for the support cased fraised for that month with concerned Bank officials or the proposed firewall and ware/appliance/solution. The Bidder TAM should proactively provide security advisories, product more appliance/solution. The Bidder TAM should proactively provide security advisories, product market appliance/solution.		For the proposed appliance/solution, the Bidder should arrange/provide highest level of support from OEM Vendor with data centre critical care support and should assign a designated Technical Account Manager (TAM) on OEM payroll for addressing all issues whenever a support ticket is raised and submit monthly status report for all tickets. The OEM Professional Services should conduct yearly health check for the deployed solution. The health check should cover detailed configuration audit, findings and recommendations of the proposed hardware/appliance/solution. The OEM Professional Services should conduct onsite meetings with the concerned Bank officials as well as bidder official to present the findings of the health check and suggest required corrective actions for the proposed firewall hardware/appliance/solution. The OEM TAM should proactively provide security advisories, product version release etc. with the concerned Bank officials and should also extend all required support in implementing new product releases for the proposed hardware /appliance /solution."



5	57	. Section K - Service, Support & Training	"Bidders will provide resources which would be much more cost efficient as compared to OEM resource""For the proposed Firewall hardware/ appliance /solution, the Bidder should arrange/provide highest level of support from OEM Vendor and should assign a designated Technical Account Manager (TAM) on Bidder payroll for addressing all critical issues whenever a support ticket is raised. Bank should have 24'7 access to TAM. The OEM Professional Services should conduct half yearly health check for the deployed solution. The health check should cover detailed configuration audit, findings and recommendations of the proposed firewall hardware/appliance/solution. The OEM Professional Services should conduct onsite meetings with the concerned Bank officials as well as bidder official to present the findings of the health check and suggest required corrective actions for the support cased firewall hardware/appliance/solution. The bidder TAM should provide monthly status reports for the support cased firewall hardware/appliance/solution. The Bidder TAM should provide monthly status reports for the support cased and and a suggest required bank officials and should also extend all required support to the partner in implementing new product releases for the proposed Firewall hardware/appliance/solution.	the proposed irrewall hardware/appliance/solution. The OEM Professional Services should conduct onsite meetings with the concerned Bank officials as well as bidder official to present the findings of the health check and suggest required corrective actions for the proposed firewall hardware/appliance/solution. The bidder TAM should provide monthly status reports for the support cased raised for thet mosthe with concerned Back officials.	For the proposed appliance/solution, the Bidder should arrange/provide highest level of support from OEM Vendor with data centre critical care support and should assign a designated Technical Account Manager (TAM) on OEM payroll for addressing all issues whenever a support ticket is raised and submit monthly status report for all tickets. The OEM Professional Services should conduct yearly health check for the deployed solution. The health check should cover detailed configuration audit, findings and recommendations of the proposed hardware/appliance/solution. The OEM Professional Services should conduct onsite meetings with the concerned Bank officials as well as bidder official to present the findings of the health check and suggest required corrective actions for the proposed firewall hardware/appliance/solution. The OEM TAM should proactively provide security advisories, product version release etc. with the concerned Bank officials and should also extend all required support in implementing new product releases for the proposed hardware /appliance /solution."
6	22	2. NIPS Type A of addendum - 1	should be populated with required transceivers. The networks switches supports 10Gb/25Gb/40Gb/ 100Gb interface, hence relevant optics or cables for connecting with the switches needs to be factored. All ports should be	To achieve number of ports and throughput performance stacking / clustering is	
7	22	2. NIPS Type A of addendum - 1	In the proposed NIPS hardware/appliance/solution all ports should be populated with required transceivers. Apart from each appliance should have additional ports for sync, HA and other functionalities.	Request you to remove the ask of additional physical HA/sync port on the appliances as every OEM has their own way to achieve high availability i.e. active-active / active-passive: Trend Micro dedicated NIPS appliance uses management port for achieving high availability i.e. active-active / active-passive and does not require dedicated port.	No Change
8	23	2. NIPS Type A of addendum - 1	The performance requirement is for a single hardware appliance and should not be for a cluster/stack.	To be removed	No Change
9	41	2. NIPS Type B of addendum - 1	The performance requirement is for a single hardware appliance and should not be for a cluster/stack.	To be removed	No Change
10		2. NIPS Type C of addendum - 1	The performance requirement is for a single hardware appliance and should not be for a cluster/stack.	To be removed	No Change
11	41	2. NIPS Type B of addendum - 1	Each Appliance in the proposed NIPS hardware/appliance/solution should have at least 4x40/100 GE Fiber, 8x10 GE Fiber. All ports should be populated with required transceivers. The networks switches supports 10Gb/25Gb/40Gb/100Gb interface, hence relevant optics or cables for connecting with the switches needs to be factored. All ports should be populated with required transceivers. Apart from above each appliance should have additional ports for sync, HA and other functionalities Bidder has to supply SFPs as under: 4 nos- 100G, 2 Nos-40G,8 nos-10G. BIDI multimode transceiver.	Requesting you to remove 100 GE fiber port for this specific type as throughput ask is 30 Gbps. Request you to remove the ask of additional physical HA/sync port on the appliances as every OEM has their own way to achieve high availability i.e. active-active / active-passive. Trend Micro dedicated NIPS appliance uses management port for achieving high availability i.e. active-active / active-passive and does not require dedicated port.	No Change
12	31	A. Eligibility and Technical Bid Evaluation	and should be involved in delivery & installation of Data Center Network	Request to modify the clause as: The bidder must be in Core Business of IT Network Services & Solution and should be involved in delivery & installation of Data Center Network Infrastructure (of Firewall / NIPS) and providing end to end operational support & maintenance <u>during</u> a period of at least last 3 Years (as on RFP date).	, , , , , , , , , , , , , , , , , , ,



13	31	A. Eligibility and Technical Bid Evaluation	numbers of each type of firewall and -02- nos. of each type of the equipment i.e NIPS and Router of the proposed OEM, whose products are quoted under this RFP: a) at minimum -2- Data Centers / Disaster Recovery Centers (Data Centre/ Disaster Recovery Centre of single Organization will be considered as one Order) of Public Sector Banks / Commercial Institutions / Government Organizations / Public Sector Undertakings (PSUs) / Telecom sector in India, having at least 30 Racks at each Data Center / Disaster Recovery Center, during last -6- Years (as on RFP date) And b) with a contract value of minimum Rs. 5 Crore on each organization. The contract	Request to modify the clause as: 2. The bidder should have successfully delivered & installed minimum -02- numbers of each type of firewall and -02- nos. of each type of the equipment i.e NIPS and Router of the proposed OEM , in multiple PO's of different customers , whose products are quoted under this RFP: a) at minimum -2- Data Centers / Disaster Recovery Centers (Data Centre/ Disaster Recovery Centre of single Organization will be considered as one Order) of Public Sector Banks / Commercial Banks / Financial Institutions / Government Organizations / Public Sector Undertakings (PSUs) / Telecom sector in India, having at least 30 Racks at each Data Center / Disaster Recovery Center, during last -6- Years (as on RFP date) And b) with a contract value of minimum Rs. 3 Crore on each organization. The contract value shall comprise of similar work, as specified in the scope of work to be covered as part of this RFP.	NO Change Pls refer to addendum 1 dated 10.05.2024
14	140	18. Delivery	18. Delivery The successful vendor shall deliver and complete installation as per project scope within a period of 8 weeks in totality from the date of placing of purchase order by the Bank. The delivery and installation as per the required scope needs to be completed as per the timelines mentioned.	Request to modify the clause as: 18. Delivery The successful vendor shall deliver and complete installation as per project scope within a period of 16 weeks in totality from the date of placing of purchase order by the Bank. The delivery and installation as per the required scope needs to be completed as per the timelines mentioned.	NO Change Pls refer to addendum 1 dated 10.05.2024
15	140	18. Delivery	Vendor will have to pay late delivery charges to Bank @ 1% of the purchase order value inclusive of all taxes, duties, levies etc., per week or part thereof, for late delivery beyond due date of delivery, to a maximum of 5% of the total purchase order value inclusive of all taxes, duties, levies etc. If delay exceeds the maximum percentage of 5%, Bank reserves the right to cancel the entire order.	Request to Modify the clause as: Vendor will have to pay late delivery charges to Bank @ 0.5% of the delayed merchandise/service value of the purchase order value exclusive of all taxes, duties, levies etc., per week or part thereof, for late delivery beyond due date of delivery, to a maximum of 5% of the total purchase order value inclusive of all taxes, duties, levies etc. If delay exceeds the maximum percentage of 5%, Bank reserves the right to cancel the entire order.	NO Change Pis refer to addendum 1 dated 10.05.2024
16	140	18. Delivery	install the network hardware and hand it over to Bank for acceptance testing within 2 weeks from the date of receipt of the network hardware at our office and Bank's notification for installation of the same. Vendor will have to pay late installation / implementation charges to the Bank @ 1% of the total Purchase Order Value per day or part thereof subject to	Request to modify the clause as: 19. Installation & Implementation Installation at our Mumbai & Hyderabad locations, including unpacking of cartons/ boxes, will be the responsibility of the Vendor. Vendor will have to install the network hardware and hand it over to Bank for acceptance testing within 6 weeks from the date of receipt of the network hardware at our office and Bank's notification for installation of the same. Vendor will have to pay late installation / implementation charges to the Bank @ 0.5% of the value of the delayed services of the total Purchase Order Value per week or part thereof subject to maximum of 5% of the total purchase order value, for delay in installation, if the delay is caused owing to reasons attributable to the Vendor.	
17	142	Annexure 13 – Service Levels	Annexure 13 – Service Levels Bidder should have to guarantee a minimum uptime of 99.999%, calculated on a monthly basis. Application availability along with the requisite hardware /appliance will be 99.999% on 24x7x365. The penalty will be calculated as per the details given below.	Request to modify the clause as: Annexure 13 – Service Levels Bidder should have to guarantee a minimum uptime of 99.95%, calculated on a monthly basis. Application availability along with the requisite hardware /appliance will be 99.95% on 24x7x365 . The penalty will be calculated as per the details given below.	NO Change Pls refer to addendum 1 dated 10.05.2024
18	142	Annexure 13 – Service Levels	Penalty Details: During Warranty Period	Request to consider penalty as: 0.5% ; 1% ; 2%; 3% instead of 1%; 2%; 5%; 10%	NO Change Pls refer to addendum 1 dated 10.05.2024
19	142	Annexure 13 – Service Levels	Penalty Details:: During AMC Period	Request to consider penalty as: 1% ; 2%; 3% ; 4% instead of 10%; 20%; 30%; 40%	NO Change Pls refer to addendum 1 dated 10.05.2024
20	146	Annexure 14 – Masked Commercial Bid	 In the case of additional requirements desired by the Bank, the Bank can place the order for additional 25-30% of the over and above the quantity for which Order is placed with a selected bidder. 	Request to specify that the additional requirement will be desired with 120 days of placement of the first order.	NO Change Pis refer to addendum 1 dated 10.05.2024
21	51	Annexure 12 – Project Details Scope of Work	5 Bidder should ensure that all existing Policy, Rules, Object and Object Group should be migrated to the proposed Firewall appliance/solutions post optimization as application based Policy, Rules, Object and Object Group.	Request to provide the existing firewall make and model for migration.	The details to be provided to successful bidder
22	53	Annexure 12 – Project Details Scope of Work	5. Bidder should ensure that all existing Policy, Rules, Object and Object Group should be migrated to the proposed NIPS appliance/solutions post optimization as application based Policy, Rules, Object and Object Group.	Request to provide the existing NIPS make and model for migration.	The details to be provided to successful bidder



23	3	71	Annexure 12 – Project Details Scope of Work	For the proposed Firewall hardware/appliance/solution, the Bidder should arrange/provide highest level of support from OEM Vendor and should assign a designated Technical Account Manager (TAM) on OEM payroll for addressing all critical issues whenever a support ticket is raised. Bank should have 24*7 access to OEM TAM.	clarify weather bank require dedicated single TAM or dedicated in each shift for cess.	For the proposed appliance/solution, the Bidder should arrange/provide highest level of support from OEM Vendor with data centre critical care support and should assign a designated Technical Account Manager (TAM) on OEM payroll for addressing all issues whenever a support ticket is raised and submit monthly status report for all tickets. The OEM Professional Services should conduct yearly health check for the deployed solution. The health check should cover detailed configuration audit, findings and recommendations of the proposed hardware/appliance/solution. The OEM Professional Services should conduct onsite meetings with the concerned Bank officials as well as bidder official to present the findings of the health check and suggest required corrective actions for the proposed firewall hardware/appliance/solution. The OEM TAM should proactively provide security advisories, product version release etc. with the concerned Bank officials and should also extend all required support in implementing new product releases for the proposed hardware /appliance /solution."
24	ŀ	91	Annexure 12 – Project Details Scope of Work	For the proposed NIPS hardware/appliance/solution, the Bidder should arrange/provide highest level of support from OEM Vendor and should assign a designated Technical Account Manager (TAM) on OEM payroll for addressing all critical issues whenever a support ticket is raised. Bank should have 24*7 access to OEM TAM.	clarify weather bank require dedicated single TAM or dedicated in each shift for cess.	For the proposed appliance/solution, the Bidder should arrange/provide highest level of support from OEM Vendor with data centre critical care support and should assign a designated Technical Account Manager (TAM) on OEM payroll for addressing all issues whenever a support ticket is raised and submit monthly status report for all tickets. The OEM Professional Services should conduct yearly health check for the deployed solution. The health check should cover detailed configuration audit, findings and recommendations of the proposed hardware/appliance/solution. The OEM Professional Services should conduct onsite meetings with the concerned Bank officials as well as bidder official to present the findings of the health check and suggest required corrective actions for the proposed firewall hardware/appliance/solution. The OEM TAM should proactively provide security advisories, product version release etc. with the concerned Bank officials and should also extend all required support in implementing new product releases for the proposed hardware /appliance /solution."
25	5	91	Annexure 12 – Project Details Scope of Work	For the proposed NIPS hardware/appliance/solution, the Bidder should arrange/provide highest level of support from OEM Vendor and should assign a designated Technical Account Manager (TAM) on OEM payroll for We underst addressing all critical issues whenever a support ticket is raised. Bank should have 24*7 access to OEM TAM.	erstand that we can use same TAM for Firewall and NIPS. Please clarify	For the proposed appliance/solution, the Bidder should arrange/provide highest level of support from OEM Vendor with data centre critical care support and should assign a designated Technical Account Manager (TAM) on OEM payroll for addressing all issues whenever a support ticket is raised and submit monthly status report for all tickets. The OEM Professional Services should conduct yearly health check for the deployed solution. The health check should conduct onsite meetings with the concerned Bank officials as well as bidder official to present the findings of the health check and suggest required corrective actions for the proposed firewall hardware/appliance/solution.



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26	111	Annexure 12 – Project Details Scope of Work	For the proposed NIPS hardware/appliance/solution, the Bidder should arrange/provide highest level of support from OEM Vendor and should assign a designated Technical Account Manager (TAM) on OEM payroll for addressing all critical issues whenever a support ticket is raised. Bank should have 24*7 access to OEM TAM.	Please clarify weather bank require dedicated single TAM or dedicated in each shift for 24*7 access.	For the proposed appliance/solution, the Bidder should arrange/provide highest level of support from OEM Vendor with data centre critical care support and should assign a designated Technical Account Manager (TAM) on OEM payroll for addressing all issues whenever a support ticket is raised and submit monthly status report for all tickets. The OEM Professional Services should conduct yearly health check for the deployed solution. The health check should cover detailed configuration audit, findings and recommendations of the proposed hardware/appliance/solution. The OEM Professional Services should conduct onsite meetings with the concerned Bank officials as well as bidder official to present the findings of the health check and suggest required corrective actions for the proposed firewall hardware/appliance/solution. The OEM TAM should proactively provide security advisories, product version release etc. with the concerned Bank officials and should also extend all required support in implementing new product releases for the proposed
					hardware /appliance /solution."
27	131	Annexure 12 – Project Details Scope of Work	For the proposed NIPS hardware/appliance/solution, the Bidder should arrange/provide highest level of support from OEM Vendor and should assign a designated Technical Account Manager (TAM) on OEM payroll for addressing all critical issues whenever a support ticket is raised. Bank should have 24*7 access to OEM TAM.	Please clarify weather bank require dedicated single TAM or dedicated in each shift for 24*7 access.	For the proposed appliance/solution, the Bidder should arrange/provide highest level of support from OEM Vendor with data centre critical care support and should assign a designated Technical Account Manager (TAM) on OEM payroll for addressing all issues whenever a support ticket is raised and submit monthly status report for all tickets. The OEM Professional Services should conduct yearly health check for the deployed solution. The health check should cover detailed configuration audit, findings and recommendations of the proposed hardware/appliance/solution. The OEM Professional Services should conduct onsite meetings with the concerned Bank officials as well as bidder official to present the findings of the health check and suggest required corrective actions for the proposed firewall hardware/appliance/solution. The OEM TAM should proactively provide security advisories, product version release etc. with the concerned Bank officials and should also extend all required support in implementing new product releases for the proposed hardware /appliance /solution."
		А.	D Experience & Support Infrastructure 2. The bidder should have successfully delivered & installed minimum -02-	Request Bank to amend the clause as mentioned below	NO Change
28	31	Technical Bid	numbers of each type of firewall and -02- nos. of each type of the equipment i.e NIPS and Router of the proposed OEM, whose products are quoted under this RFP	The hidder should have successfully delivered or managing proposed acro frequell for ene	5